

# Balance Sheet - As of 12/31/2011

As of 12/31/2011

1/31/2012

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Account	12/31/2011 Balance
<b>ASSETS</b>	
<b>Cash and Bank Accounts</b>	
CD ING	10,010.00
Certificate of Deposit	50,795.28
Franklin Money Fund	0.00
ING Direct	29,160.73
PayPal	732.91
PFLAG ETRADE	2,081.56
Washington Mutual	0.00
Wells Fargo - Web Connect	12,493.03
<b>TOTAL Cash and Bank Accounts</b>	<b>105,273.51</b>
<b>TOTAL ASSETS</b>	<b>105,273.51</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>LIABILITIES</b>	<b>0.00</b>
<b>EQUITY</b>	<b>105,273.51</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>105,273.51</b>

# Budget - 2011

1/1/2011 through 12/31/2011 Using Budget 2010

1/31/2012

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Category Description	1/1/2011 Actual	- Budget	12/31/2011 Difference
<b>INCOME</b>			
Dues			
Local	2,945.00	3,000.00	-55.00
National	2,180.00	2,100.00	80.00
Other Dues	0.00	0.00	0.00
<b>TOTAL Dues</b>	<b>5,125.00</b>	<b>5,100.00</b>	<b>25.00</b>
Gifts			
Endowment	0.00	0.00	0.00
Individual	12,266.00	5,000.04	7,265.96
Scholarships	7,236.00	6,000.00	1,236.00
Scholarships- Joyce P Fulton	0.00	2,000.04	-2,000.04
Speakers Bureau	100.00	540.00	-440.00
Other Gifts	0.00	0.00	0.00
<b>TOTAL Gifts</b>	<b>19,602.00</b>	<b>13,540.08</b>	<b>6,061.92</b>
Interest	1,169.87	999.96	169.91
Newsletter Display Ads	0.00	120.00	-120.00
Other Inc	0.00	0.00	0.00
Tax Refund	0.00	0.00	0.00
<b>TOTAL INCOME</b>	<b>25,896.87</b>	<b>19,760.04</b>	<b>6,136.83</b>
<b>EXPENSES</b>			
Advocacy			
Organizations	100.00	500.04	400.04
Other Advocacy	0.00	0.00	0.00
<b>TOTAL Advocacy</b>	<b>100.00</b>	<b>500.04</b>	<b>400.04</b>
Bank Charge-Click & Pledge-PayPal	225.89	240.00	14.11
Education			
Materials	393.21	416.88	23.67
Scholarships	6,000.00	8,000.04	2,000.04
Other Education	0.00	0.00	0.00
<b>TOTAL Education</b>	<b>6,393.21</b>	<b>8,416.92</b>	<b>2,023.71</b>
Finance			
Insurance	496.74	999.96	503.22
Office Supplies	141.20	200.04	58.84
Other	0.00	96.00	96.00
Other Finance	0.00	0.00	0.00
<b>TOTAL Finance</b>	<b>637.94</b>	<b>1,296.00</b>	<b>658.06</b>
Membership			
National Dues	1,695.00	2,100.00	405.00
Other	0.00	0.00	0.00
Other Membership	0.00	0.00	0.00
<b>TOTAL Membership</b>	<b>1,695.00</b>	<b>2,100.00</b>	<b>405.00</b>

## Budget - 2011

1/1/2011 through 12/31/2011 Using Budget 2010

1/31/2012

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Category Description	1/1/2011 Actual	- Budget	12/31/2011 Difference
Misc	132.49	120.00	-12.49
Outreach			
Pride Events	481.00	1,299.96	818.96
Other Outreach	0.00	0.00	0.00
TOTAL Outreach	481.00	1,299.96	818.96
Publicity			
Advertising	125.00	120.00	-5.00
Newsletter	626.00	1,200.00	574.00
PFLAG TV	3,305.00	1,200.00	-2,105.00
Website	0.00	549.96	549.96
Other Publicity	0.00	0.00	0.00
TOTAL Publicity	4,056.00	3,069.96	-986.04
Speakers Bureau	830.81	0.00	-830.81
Support			
Meeting Space	825.00	999.96	174.96
Telephone	100.00	240.00	140.00
Other Support	0.00	0.00	0.00
TOTAL Support	925.00	1,239.96	314.96
Tax			
Fed	0.00	0.00	0.00
Other Tax	0.00	0.00	0.00
TOTAL Tax	0.00	0.00	0.00
Travel & Entertainment	0.00	500.04	500.04
<b>TOTAL EXPENSES</b>	<b>15,477.34</b>	<b>18,782.88</b>	<b>3,305.54</b>
<b>OVERALL TOTAL</b>	<b>10,419.53</b>	<b>977.16</b>	<b>9,442.37</b>